



Expert Service.
Exceptional Results.
Better for Your Business.

FOODSERVICE PROGRAM

ECOLAB[®]
Everywhere It Matters.™



The foodservice industry is changing

Diners have more choices and higher expectations than ever before. To stand out, you need a partner who can help you **delight your guests** and **enhance your reputation** while helping you to control costs and **keep your business running smoothly**.

MANAGING COSTS

23 out of 50

U.S. states increased minimum wage in 2015¹



INCREASING REGULATIONS

New food codes come out every

4 years



MEETING GUEST EXPECTATIONS

4 out of the top 10

“very important” attributes customers look for when choosing a restaurant relate to cleanliness²



¹National Restaurant Association
²Technomic 2014

Setting the stage for your success

Your success depends on satisfying guests and managing risk. Ecolab is a leader in the foodservice industry, offering service and solutions that help you create a dining experience that leaves a lasting impression.



Delight your guests

Exceed guest expectations by keeping dining rooms and washrooms sparkling clean using Ecolab's comprehensive solutions.



Lower your total costs

Ecolab's innovative technologies are designed to reduce rewash, lower water and energy costs, and improve cleaning results.



Protect your brand

We partner with you and your employees to help deliver the highest food safety standards with confidence.

We help you make the dining experience more delightful.

Working together to improve foodservice operations

Ecolab delivers comprehensive solutions to fit all your business needs.



Warewashing

Systems that deliver consistently superior results



Hand Hygiene

Innovative chemistry with effective training to develop healthy habits



Dishmachine Leasing

Cost-effective programs backed by 24/7/365 service



Water Quality Management Solutions

Filtration solutions designed for maximum safety and efficiency



Front of the House

Cleaning systems that fit your entire operation



Kitchen Hygiene

Effective solutions for your unique needs from grease removal to specialty cleaning



Food Safety Solutions

Integrated approach to deliver innovative solutions to keep your food safe and your kitchen clean



Floor Care

Solutions that help you keep your floors gleaming all day



Restroom

State-of-the-art products and systems designed to keep your bathrooms spotless

Our proactive solutions go beyond daily operations.



EcoSure

Safer and better operations with a dedicated quality and safety training team



Equipment Care

Single-point solutions and 24/7 service for all your commercial equipment



Pest Elimination

A proactive, science-based approach to keep pests out of your operations

Industry expertise for service and solutions

Ecolab is committed to creating clean, safe and efficient operations that help protect your food, your guests and your brand.

UNPARALLELED SERVICE

Our service professionals are dedicated to meeting the highest standards for overall business results.

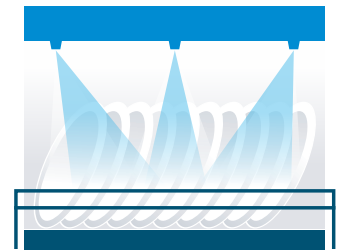
- **Regular service visits** and **on-site training** personally delivered
- **24/7/365** personal service to help enhance your foodservice operation
- **600** hours of world-class training in foodservice for each associate



INNOVATIVE SOLUTIONS

Ecolab's solutions are designed to be comprehensive, easy-to-use and help save you time, energy and water.

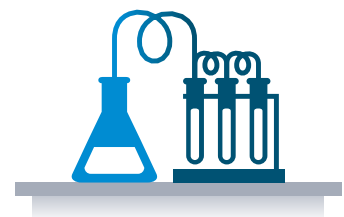
- **150,000+** dishmachines leased around the globe, helping to lower the total cost of operations
- **1,000+** patented solutions designed specifically to solve foodservice challenges across the operations: machines, tools and products



INDUSTRY-LEADING EXPERTISE

Our experts design solutions that stay ahead of the regulatory curve to ensure compliance and keep your business running smoothly.

- **750+** associates worldwide researching and developing industry-leading solutions
- **145+ billion** dishes per year washed right the first time, every time





Expert service.
Extraordinary solutions.
Exceptional results.

Satisfy your guests, protect your brand and lower your total costs.

Explore how Ecolab can set the stage for your success.

Contact your Ecolab sales and service associate to learn more about our full spectrum of solutions.

Visit **ecolab.com** or call **1.800.35.CLEAN.**

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